

JUSTIN CARVAJAL

PROPERTY LEADERSHIP • DEVELOPMENT & STRATEGY

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AVAILABLE IMMEDIATELY

PROFESSIONAL PROFILE

People-first multifamily property leader with a 10+ year hospitality foundation and hands-on experience guiding luxury communities through lease-up, stabilization, and daily operations. Combines onsite instinct with an owner’s mindset to strengthen teams, resident experience, reputation, occupancy, and long-term property performance. Bilingual in English and Spanish.

SELECTED IMPACT

- Led the Maison Green team to a #1 ranking within Bozzuto and #8 nationwide in the 2025 Elite ORA® Power Ranking—placing the community in the top 1% nationally for online reputation.
- Guided Porter’s Oak Park lease-up beyond 50% occupancy and 63% leased while building a hospitality-led resident experience and accountable team culture.
- Developed front-line talent through hands-on coaching, clear expectations, and advancement-focused leadership; recognized by direct reports for creating pathways to promotion.

PROFESSIONAL EXPERIENCE

BOZZUTO | Multifamily Property Leadership

General Manager — Maison Green | Edina, Minnesota | 2025–2026

- Directed stabilization, daily property operations, team performance, resident experience, and online reputation for a luxury multifamily community.
- Created a service culture centered on resident trust, consistent execution, ownership, and measurable community performance.

Property Manager — Porter | Oak Park, Illinois | 2024–2025

- Led a high-energy lease-up through operational and market challenges without losing focus on the team or resident experience.
- Managed cross-functional priorities spanning sales and leasing, construction coordination, financial analysis, technology, legal processes, and resident programming.

Progressive Property Operations Assignments | Chicago, Illinois

- Built broad onsite experience across The Paragon, Atwater, Sentral, and other Chicago communities, progressing from resident-facing operations into property leadership.
- Applied a deep hospitality background to strengthen service delivery, resident relationships, leasing performance, and team collaboration.

CORE CAPABILITIES

Lease-up & stabilization • Property operations • Team leadership & development • Resident experience • Reputation management • Sales & leasing • Financial & operational analysis • Construction & vendor coordination • Cross-functional strategy

EDUCATION & LANGUAGES

Prairie State College | 2009–2012 **English & Spanish** | Native or bilingual proficiency